

THE CLIENT

Dodd Group are a mechanical and electrical engineering company that provide a range of services, including air conditioning, electrical engineering, plumbing and renewable energy solutions. Dodd Group have multiple offices throughout the UK and were looking for a reliable Workwear & PPE supplier to support their fast growth.

THE CHALLENGE

Dodd had been experiencing significant challenges with their supply of branded Workwear and PPE, including long lead times, slow response times, and a lack of items in stock.

With the onset of the Covid-19 pandemic, these challenges were emphasised, and Dodd needed essential PPE quickly to keep their business running, making it crucial to find a reliable supplier that could provide a fast, efficient service and help them overcome these challenges.

THE SAFPRO APPROACH

We approached Dodd Group as a specialist branded Workwear and PPE supplier, offering a wide range of products, in-house branding, and a user-friendly portal for easy ordering and tracking. We provide Dodd Group with detailed reporting capabilities, (including individual wearer spend), and co-ordinate quarterly review meetings to ensure ongoing communication, support, and development of the contract.

THE RESULT

Dodd Group were able to overcome their supplier challenges through partnering with Safpro. According to Dodd, our level of support and ability to source items during the Covid-19 pandemic was particularly valuable. We asked our contacts at Dodd Group a couple of questions to briefly summarise their experience of working with Safpro.

What did you particularly like about our approach or delivery?

"The refreshing youth, working with a company that really enjoys and knows what they are doing, Safpro provide a very refreshing and modern approach. I have full confidence in the support team, they are great, and things are working well. Overall, we are very pleased with the service."

Debbie Ashford, Administrator

How would you summarise your experience as a whole?

"Safpro did exactly what they said they would do on the tin and have proved themselves to be an honest and reliable member of our supply chain."

Martin Farmer, Group Administration Director

