

## Usage Trend Quantities

## Customer First Fire & Security

Sales Trend												
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2023 Sales	24,782	21,491	21,055									
2022 Sales	30,338	38,569	36,138	32,428	47,555	37,769	29,219	46,422	33,963	37,884	32,268	27,729

Style	Total Qty	Total Sales	Previous 12 months sales												Current Month
			Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	
TG5545 TraffiGlove Impact Cut E Glove 4X43E	2,458.00	36,815.44	152	185	257	250	189	364	247	223	198	155	137	101	93
8401.2 Uvex Quatro Safety Boot	668.00	35,316.52	66	59	68	44	45	75	54	66	55	42	58	36	39
ONX-399 Onyx Worker 245gm Cargo Trousers	3,030.00	27,622.79	252	326	382	264	273	360	304	261	213	163	120	112	147
ONX-690 Onyx Nubuck Safety Boot	888.00	27,335.95	75	74	104	83	65	93	81	93	68	50	53	49	71
ONX-499 Onyx 220gm Workwear Poloshirt	4,907.00	22,877.34	498	449	722	485	381	792	410	369	280	193	171	157	123
ONX-899 Onyx Powder Free Nitrile Gloves (Box 100)	2,183.00	14,843.95	326	331	116	237	216	119	92	182	113	98	142	211	188
FB300GTX GTX AST Pull-on Fire Boots	98.00	13,773.04	24		22	10	10	32							2
ONX-599 Onyx 320gm Premium Sweatshirt	2,113.00	13,265.90	174	194	287	138	131	202	179	258	186	174	103	87	79
ONX-780 Onyx Heavyweight Full Zip Fleece Jacket	1,324.00	12,597.71	164	120	150	89	89	94	110	128	111	118	85	66	24
ONX-388 Onyx Hi-Vis Cargo Trousers C/w Knee	715.00	10,413.36	52	50	79	69	39	80	52	95	47	58	53	41	45
9788 Aurelia Ignite Nitrile Grip Glove (Box 100)	676.00	9,990.00		1		65	44	48	139	120	29	66	65	99	56
ONX-710 Onyx Hi-Vis Poloshirt	1,670.00	9,300.93	94	124	225	163	176	350	142	138	119	48	57	34	28
ONX-765 Onyx Corporate Winter Jacket	495.00	8,591.83	62	45	40	25	14	51	42	44	53	58	38	23	15
ONX-725 Onyx Hi-Vis Waistcoat - Class 2	4,260.00	8,234.24	713	400	447	367	368	423	269	291	221	212	229	320	155
ONX-799 Onyx Hi-Vis Padded Bomber Jacket	591.00	7,567.50	68	51	59	29	36	39	52	59	46	68	45	39	44
ONX-699 Onyx Trucker Safety Boot	311.00	7,203.85	19	50	38	31	21	36	18	9	19	19	26	25	13
FR28 Flame Resistant As Coverall	162.00	6,628.23	16	24	18	11	9	2	17	20	18	9	9	9	13
ONX-199 Onyx Premium T Shirt	2,176.00	6,382.65	122	160	211	171	349	329	320	294	108	77	21	14	23
6720.3 Suxceed Off-Road High S3 CI SRC Lac	143.00	5,809.90	7	5	15	7	11	16	10	12	8	18	16	18	27
ONX-550 Onyx Hi-Vis Sweatshirt	480.00	5,803.13	49	37	41	43	26	28	32	56	50	54	36	28	17
60060 Uvex Phynomic Wet Safety Glove EN38	2,096.00	5,749.55	180	149	255	108	172	128	296	180	161	40	167	260	94
2100 ISO 20471 Class 3 Softshell Jacket	155.00	5,473.05	5	10	28	29	6	5	5	15	25	11	11	5	6
60314 Uvex Unidur Nitrile Coated Cut 3 6643	771.00	5,053.44	106	23	50	35	83	120	76	21	101	29	117	10	3
S16/FIRE Nexus Heightmaster Ratchet Helmet	117.00	4,537.28	1	36	10	19		23	2	5	12	5	3	1	1
8402.2 Uvex Quatro High Leg Lace-Up Safety Boot	74.00	4,435.15	1	3	1	22	6	2	5	4	7	10	6	7	3
BW01 Leo Torrington Class 2 Bodywarmer	187.00	3,665.20	3	15	20	18	11	4	16	23	39	18	8	12	14
WELDER Cofra Welder BIS Boot	106.00	3,526.20		3	20	22	4	21		36					33
K109 Kustom Kit Premium S/Sleeve Classic Shirt	398.00	3,442.64	25	37	57	15	42	26	75	31	29	22	18	21	3
JC201 AWD Cool French T-Shirt Just Cool Order	510.00	3,320.10			503	7									
18DAY/L Orlando Hivis Long Sleeve Poloshirt	408.00	3,303.03	29	28	49	39	35	15	43	46	57	31	24	12	20
ONX-750 Onyx Hi-Vis Quilt Lined Anorak	239.00	3,289.13	25	22	13	11	8	14	22	28	29	26	27	14	14
TCTBS3 Hi-Vis Waterproof Trousers	201.00	3,157.71	16	7	20	10	13	16	12	17	40	31	9	10	11
60592 Uvex Unilite Thermal Gloves EN388: 31	798.00	3,076.65	56	11	70	6	1	51	55	82	107	182	99	78	27

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			Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	
CV02 Watertown Class 3 Eco Viz Stretch Cover	35.00	3,043.25	1		5	11	3		4	1	2	5	2	1	
AS601 Composite Ladies Safety Boot	120.00	3,020.64	12	14	9	10	8	13	7	10	5	4	19	9	8
1288 ORN Avocet Two-Tone 1/4 Zip Sweatshir	197.00	2,909.69	22	32	22	9	35	18	5	6	12	13	15	8	18
S12WHVOAP-SP56 Centurion Reflex Helmet C/	556.00	2,486.25	219	43	30	22	28	60	28	25	36	20	17	28	38
PR336 Pulsar Rail Spec Combat Trouser	125.00	2,373.75	10	6	11	7	18	10	8	12	20	8	13	2	13
BIZ5 Fr Bizweld Iona Coverall C/w Stripes	88.00	2,331.87	10		4	9	11	24	1	6	7	5	5	6	1
4243 Acrylic Beanie Hat	1,020.00	1,972.72	98	33	23	23	27	36	99	125	264	133	110	49	28
2560-15 Ladies Condor Combat Trousers	160.00	1,960.00			8	27	11	20	15	20	27	10	8	14	13
9192.225 Uvex Pheos Safety Glasses	564.00	1,872.48	155	32	58	27	16	123	23	50	17	40	6	17	9
HP21 UCI Bump Cap	298.00	1,846.74	19	24	20	50	8	25	29	39	21	26	27	10	4
1290 Silverswift Two-Tone Sweatshirt	123.00	1,816.71	5	42	20	12	9	6	3	3	6	10	7		
8515 Office Trouser	111.00	1,789.23	15	3	21	5	8	2	7	18	6	8	11	7	
4600 Skimmer Softshell Jacket	118.00	1,752.30			76	8	27	3			4				
F813 Iona Coverall	92.00	1,709.36	13	3	11	3	4	10	11	9	3	10	3	12	8
H440 Hi-visibility Rain Jacket	116.00	1,625.61	12	5	10	8	8	10	6	13	10	23	4	7	5
W05 PILTON Reflective Waistcoat (Non ISO 2	165.00	1,439.43			64	95	4	2							
ACSV Acrylic V Neck Pullover	122.00	1,402.51	18	5	5	4	5	8	9	20	6	35	4	3	
K105 Kustom Kit Premium L/Sleeve Classic Shi	156.00	1,393.01	23	24	15	8	11	19	11	20	9	7	7	2	
ONX-770 Onyx Hi-Vis Fleece Jacket	81.00	1,306.02	16	7	4	7	3	2	3	11	9	12	2	5	5
9194.270 Uvex I-Works Safety Spectacles - S	324.00	1,289.52	58	43	26	36	17	58	37	17	14	1	14	3	1
BIZ1 FR Safewelder Boilersuit	56.00	1,234.59	6	15	4	9	3		6	7	2	1	3		5
PCRTBS Apollo Polycotton Railtrack Boilersuit	63.00	1,230.36	4	5	3	4	3	5		13	8	8	4	6	5
9194.171 Uvex I-Works Safety Spectacles	305.00	1,213.90	32	13	23	6	13	66	25	15	54	13	24	21	4
F300 Hi Vis Mesh Lined Fleece	45.00	987.75	1	5	6	2	3	1	3	6	3	8	2	5	2
60321 Uvex Unipur Nitrile Coated Nylon 6634	550.00	913.49	50	69	56	64	6	120	37	12	86	8	8	34	4
9302-245 Uvex Ultrasonic Safety Goggles - Or	100.00	899.00							100						
PR697 Premier Ladies Cardigan	73.00	880.00	7	5	12	6	5	3	9	9	11	2	3	1	
KP39211 Lianzhi P3 Valved Mask (Box 10)	36.00	855.00						10		24	2				
K701 Kustom Kit Ladies Premium S/Sleeve Cla	103.00	851.17		5	23		26	7	15	11	8	2	6		
60210 Uvex Unidur Cut 3 Glove 6641 EN388:	129.00	829.08	51	8	5	16	7		10		2	2	11	17	
9301-105 Uvex Safety Goggles Grey	126.00	817.50	19	11	17	9	5	13	13	5	7	6	3	18	2
2259 Ladies Aura Trouser	33.00	758.34	5	2	3	5	1	4	3	1	1		7	1	2
AJB160 JSP Evolite Safety Helmet	75.00	672.75	7	6	8	9	9	11	2	3	10	1	5	4	3
60588 Uvex Unidur Cut 5 Glove 6659 EN388:	123.00	643.20	21	28	12	25		15		5	3	3	11		12
S01 Hi-Vis Long Sleeved Shirwell ISO 20471	155.00	625.79	8	2	14	25	29	22	17	6	11	5	5	11	5
1260 Buzzard V-Neck Sweatshirt	76.00	622.79	6	4	16	7	4	6	3	9	7	12	2		
A04 CLOVELLY Class 3 Breathable Executive A	12.00	617.76			1	1						1		9	3
DARWEN Cofra Darwen metatarsal Boot	13.00	595.40			1	1	2	3	2			3	1		
TRW297 Regatta Dover Waterproof Jacket	30.00	513.90	5	3	4	2	6	4		5	1				
TH106L/S Long Sleeve Thermal Vest (Blue/Bla	108.00	498.96									7	81	14	6	
INVOICE Invoice - See Notes For Details	14.00	477.84			1	11							2		
1160 Ladies Polycotton Poloshirt	81.00	465.75	9	12	12	8	19	5	3	4	7		2		

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TH109 Thermal Long Johns	100.00	462.00									54	25	16	5	
KIT/FIREPPE/M FIREPPE KIT M	47.00	434.75	6	3	9	3	5	11	5	3	1	1			
HV-T1 Hi-vis Pu/polyester Trousers-class1	67.00	399.99	3	6	5	4	8	10	2	6	10	5	2	6	2
ONX-700 Onyx 3 Layer Softshell Jacket	25.00	396.17		2	3		13		2			5			
TH106 Short Sleeve Thermal Vest	102.00	378.74								23	37	21	17	4	
JM/1 Standard Earmuff	197.00	332.93	64	18	7	7	5	25	23	5	31	1	4	7	9
NBDJ NYLON B-DRI JACKET	66.00	328.68	3	1	4	9	4	6	3	4	18	6	6	2	1
CRY Premium Quality Cowhide Rigger Gloves	132.00	316.80		20				18	10	22	13	16	10	23	5
RNDB Pvc/nylon Overjacket And Trouser Set	34.00	314.50				34									
DYABLO/ONX-605 Safety Wellington	38.00	302.10	2	1	3	4	3	1	2	6	3	5	4	4	1
NBDT Nylon B-dri Trousers	102.00	298.86	4	5	2		4	6	4	24	25	5	20	3	1
9301.318 Uvex Flip up Faceshield	32.00	297.28	1	5	4	6		3		6	7				
377 Showa Nitrile Grip Glove	73.00	252.70		3	9	8	3				11	39			2
9169-260 Uvex Super OT Overspec (Clear)	37.00	214.23	1		4	1	2	24	1	4					2
RC081 Result Brushed Cotton Cap	110.00	213.93	10	1	9	3	17	5	1	43	12	9			3
9954.5 Safety Specs Storage Zipper Pouch	64.00	206.72	5	5	16	5	6	6	4	7	1	2	1	6	
KIT/FIREPPEXL FIRE PPE KIT-XL	22.00	203.50	3	4	4	2	1	3		2	3				14
9194.365 Uvex I-Works Safety Spectacles - A	46.00	183.08	5	5	2	4	4	6	3	1	1	10	5		
S12/BLUE+ICE HS2- Nexus Heightmaster Hel	29.00	182.70	1	2	2	6	2	1	6	2	2	1		4	4
FR21 Superlight Anti-static Coverall	3.00	178.79		2										1	
K702 Kustom Kit Ladies Premium L/Sleeve Cla	20.00	177.00		2	5						8	5			
KIT/FIREPPE/L FIRE PPE KIT-L	19.00	175.75		2	9		2	3				3			
RSV02P Railspec Hi-vis Vest	39.00	170.65	2		1		2	3	16	4	1	8		2	2
1005R Orn EarthPro T-Shirt	13.00	136.50				13									
9959-002 Uvex Spectacle Neck Hang Cord	84.00	131.88	6	3	21	13	1	8	3	6		3	20		1
V335 Green Double Dipped 14" PVC Gauntlet	38.00	108.02		4		20		8					6		14
PU3 KUTLASS CUT 3 COATED GLOVE EN388:	41.00	102.50					11				10		10	10	4
S12BHVOAP-SP57 Centurion Reflex Helmet C/	16.00	94.60						6				5		5	5
V1801 IBEX - Black Waterproof STS Derby Bo	2.00	92.80				2									
9972 Uvex Cleaning Fluid (500ml)	29.00	90.77	1	2		3	1	3	1	2	9	1	3	3	1
RX151 PRO RTX Pro T-Shirt	10.00	89.50			5	5									
CV01 Polycotton Hi-Vis Coverall	2.00	88.70							2						
P05 Hi-Vis Swimbridge Long Sleeve Poloshirt	6.00	88.50			6										
9991 Uvex Cleaning Tissues (bx450)	29.00	81.49	2	4		1		4	2	4	6	3		3	2
9192.385 Uvex Pheos Safety Spectacles - Amb	24.00	79.68		9		2	2	3	1	1	2		1	3	
S12SPE/Com FIRE Reflex Helmet Combinati	3.00	69.93												3	4
S773 Biz Fr Flame Retardant Bomber Jacket	1.00	67.90	1												
041M Russell Smart Softshell Gilet	3.00	67.35							2	1					
D64 Red PVC Gauntlet (9.5 18" Length)	29.00	65.25	14			1			10		3			1	
FR41 Sealtex Flame FR Hi-Vis Jacket	1.00	59.80	1												
P02 Rockham Class 2 EcoViz RP Polo Shirt Ora	5.00	59.25			5										
VR620.01 AVENGER - High Leg Sip Side Boot	1.00	57.99												1	1

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F01 Hartland Class 3 Fleece Jacket	2.00	53.95				1						1			
61036 FOL Valueweight T-Shirt	12.00	52.52				12									
2124.001 Uvex Xact Fit Corded Ear Plug (Pairs	74.00	51.80	5	9	8	1	3	8	28	10				2	1
FS44 Amblers Safety Brogue Shoe	2.00	46.66						1							1
PB15C DDR Combat Boot c/w Cap	1.00	38.98										1			
TERRANOVA U Power Terranova Water Resist	1.00	38.95	1												
ONX-680 Onyx Rocky Waterproof HRO Safety	2.00	35.00										2			
6613 Uvex 3 Digit Dyneema Glove	4.00	31.96							4						
WLM2002 3 Ply Surgical Type IIR Mask (Box 5	11.00	30.36	7	1	1		1	1							
FR43 Sealtex F/r Hi-viz Trouser	1.00	29.90	1												
LOGO/A/TX731915 LOGO - ANDY SAID...	12.00	28.92				12									
FS47 Ladies Safety Shoe	1.00	24.95	1												
LT753 Ladies Derby Boot	1.00	24.95	1												
Tie/FIRE Woven Polyester Tie	5.00	21.25	3		2										
LOGO/D/TX731914 LOGO - DOVE NEST - CLA	12.00	19.44				12									
ID10 Helmet ID Holder	14.00	18.90		12							1				1
VS200 Green Dynamic Arch Low Insole	1.00	18.45		1											
V12LC V12 140CM BOOT LACE (SINGLES)	10.00	17.80											10		
1151 Executive Hi-Vis Waistcoat	2.00	17.06	2												
BS300 Standard Boilersuit	1.00	10.72								1					
5510-15 Mens Oxford L/S Shirt	1.00	9.24	1												
S156 Folding Kneepad	3.00	7.50		1						2					
SS6B Fol Kids Tee Shirt	1.00	6.51						1							
ID12 Medical Information ID Tab	4.00	5.40							1	2	1				
S30E Centurion Adjustable Chinstrap	1.00	2.12			1										
CARRIAGE Carriage Charge	1.00	0.00	1												
ADEPT-AIR Adept Air NFT 18 Gauge Glove	3.00	0.00									1	2			
VECTA Hantex Vecta - ISO Cut C PU Palm Glo	3.00	0.00									1	2			
NCP Nitrile Coated Nylon Gloves (Not Food Saf	3.00	0.00									1	2			
DUO-LITE Nitrilon Dual Nitrile Coated Glove E	3.00	0.00									1	2			
ICETHERM ICETHERM Thermal Nylon Glove E	3.00	0.00									1	2			
NX-500 KUTLASS NITRILE PALM COATED GLO	3.00	0.00									1	2			
SAMPLE Sample Item	5.00	0.00									5				
10210 Organisa PPE Holdall	1.00	0.00	1												